

# Tax Services



As a constantly changing and increasingly high-profile field, Tax can offer you a surprisingly broad and engaging range of career paths. Our Tax professionals work with executives and other stakeholders at leading public and private companies, not-for-profits, and other organizations to help them implement the tax planning and compliance approaches that helps drive their organizations forward. There's no single kind of person who succeeds here. Tax is a dynamic field in which individuals with a diverse range of backgrounds, skill sets, interests, and perspectives can tackle challenging projects and build rewarding careers.

Want to learn more about Tax at KPMG LLP (KPMG)? Find our service line spotlights in the Tax Services section of this brochure. But first, let's explore what we care about most at KPMG. You.

## What does it mean to work for KPMG Tax?

### People are the heart and soul of the KPMG Tax Practice. We aim to:

**Foster** a high-performing, values-based culture in which people explore alternative career paths and experiences, working styles, and arrangements for broad and rewarding careers.

**Create** exceptional experiences to enable their full potential and strive for personal and professional excellence.

Reinforce a flexible, open, and inclusive workplace that promotes total well-being.

**Strengthen** our agile workforce to anticipate clients' emerging needs, win in the market, and deliver our KPMG vision by engaging with the business, Tax practice, and each other.



In KPMG Tax, we are committed to providing you with an exceptional **experience**, where you feel encouraged and supported to **explore** everything a career in Tax can offer. We **empower** you to own your own career path and invite you to **engage** everyday with our business, our clients, and each other.



### Go your own way

We recognize we are each on a journey and that we need help to reach our destination. Sometimes we need confirmation we are heading in the right direction or guidance on how we can adjust our course. We are committed to providing frequent real-time feedback and career coaching. We will celebrate your strengths and recognize your contributions, while helping you to recognize where you can strive to achieve more. And we will provide the tools and technology you need to manage your own performance and career.



### Leading through listening

At KPMG, your voice will be heard! We encourage new employees to join their local office people council—or start one. You'll also want to get to know the members of your Tax Leadership Council for Senior Associates and Managers. They represent you, provide valuable feedback, and help drive initiatives in local offices.



### Start here. Go anywhere.

Not all career paths are linear. Where will your career take you? KPMG Tax offers many programs that can help you take your career in many directions. Perhaps you're interested in diversifying your work experience, exploring an advanced degree or certification, completing a global rotation or office transfer, or eventually pursuing a role in a new area. It's possible—even encouraged—when you work with us.



### How will you work your way?

We all need different things to enable us to do our best work—including when, where, and how we work. Whether you're going for a run at lunch time, working from home so you can meet a contractor, or working alternate hours, you have unique needs. We will support you in working your way.

Your Career. Inspired.

Want to learn more about how KPMG is committed to your growth and learning? Check out the next few pages to explore several examples of how you can have an exceptional experience during a career with us and how innovation lies at the center of all we do.



# KPMG Master of Accounting with Data and Analytics Program

An innovative program from KPMG and leading business schools that combines learning + funding + doing to develop accountants in the data age.

This first-of-its-kind Program provides:



A curriculum developed by leading business schools with the support of KPMG combines advanced accounting with specialized courses on technology and data and analytics, including hands-on use of enabling technologies and data sets used by seasoned KPMG professionals.



For KPMG-sponsored students, KPMG will fund tuition, fees, books, and a stipend to help cover room and board.



For KPMG-sponsored students, the Program includes an internship as well as a full-time position as an experienced associate with an opportunity for an accelerated career path at KPMG for high performers.



Award-winning program combines D&A-focused accounting curriculum with practical use of the latest analytics technology and real-world experience working on-site with clients.

Visit kpmg.com/us/masters and contact your KPMG recruiter to get all the Program's details and qualifications!

# KPMG innovation in action

KPMG brings tax and technology teams together in transformative ways at our Ignition Centers. These centers unite collaborators, dreamers, designers, and doers in integrated work environments, surrounded by cuttingedge technology, to share knowledge, spark innovation, and fuel change.

### Innovation across KPMG Tax strives to:



**Inspire** new thinking to advance innovation in everything we do.



**Foster and reward** a culture of ideation and collaboration.



**Expand** the art of the possible by integrating data and analytics, digital labor and business transformation.



**Enable** our professionals to leverage the latest technology and advancements to perform more efficiently and effectively than ever before.



**Empower** our people to solve key client issues through the convergence of our rich tax expertise with our robust technology investment.



Creative and active collaboration using interactive technology



A relaxed setting that encourages community and camaraderie



Project and independent work spaces that empower and inspire



# KPMG Lakehouse

### **Learning, Development, and Innovation Center**

KPMG Lakehouse is an entrepreneurial place where **learning** exists in everything, **innovation** is everywhere, **culture** is shared and **people are inspired**.



single-occupancy rooms



Meeting space with flexibility to accommodate up to 1000 people



Multiple dining options, including a dining hall, coffee bar, wine bar, and social venue



Amenities with a focus on total wellness, including fitness facility, and jogging/bike paths



learning and innovation spaces spanning 100,000 square feet



Design elements that celebrate and reinforce the rich history, values, and culture of KPMG



# Spotlight on KPMG Tax Services

**Business Tax Services** 

**Economic & Valuation Services** 

**Global Mobility Services** 

**International Tax** 

**Mergers & Acquisition Tax** 

State & Local Tax

**Ignition Tax** 

# Business Tax Services

KPMG LLP's (KPMG) Business Tax Services (BTS) practice improves client business operations by providing knowledge and technology-based tools to enhance tax reporting, compliance, and overall tax function effectiveness.

### **Specialty Groups**



**Business Tax** Services Core



Tax Outsourcing



Accounting Methods & Credits



Family Office Practice



Development & Exempt Organizations



High Volume Tax Trust



Tax Controversy Services



Asset Management Tax Services



ASC740

### As a BTS professional, you provide an array of services to clients



Service as lead for tax relationship with the firm



Keep pace with regulatory changes



Drive forward strategic business goals



Plan for a global workforce and operational footprint



Improve the efficiency of daily tax activities



Uncover hidden value from transactions

### **Client Portfolio**



Corporation vs. partnership



Commercial vs. financial services



Federal vs. state vs. local tax obligations



Consulting vs. compliance services

### **Preferred Majors**



Master's degree in accounting, taxation, or data & analytics



Bachelor's degree in non-150 credit hour states only



CPA eligible—150 hours



Coursework in information systems, computer science, and/or data and analytics a plus

# Economic & Valuation Services

KPMG LLP's (KPMG) Economic & Valuation Services (EVS) practice helps clients make forward-thinking decisions to create long-lasting value by providing analytical services to support business strategy, operational changes, and financial and tax planning and compliance.

### **Specialty Groups**

**Economic Services**—help clients understand the impacts of contemplated activities and emerging legislation and regulations

- Cost-benefit analysis
- Economic impact analysis
- Macroeconomic modeling and policy analysis
- Predictive and econometric modeling

**Transfer Pricing**—advise multinational companies on how they create value and the implications of related party dealings on global taxes

- International planning and advisory
- Process and systems implementation consulting (operational transfer pricing)
- Compliance and documentation
- Dispute resolution

Valuation—assist clients in valuing companies, specific assets, and liabilities to help with their business decision making and reporting requirements

- Value equity interests, trademarks, customer relationships, machine and equipment, real estate, financial instruments
- Financial reporting—perform purchase price allocations, impairment testing, stock option valuations, IFRS reporting
- Mergers, acquisitions, divestitures—price potential transactions and analyze potential impacts on earnings







### **Preferred Majors**



Bachelor's or master's degree in finance, economics, mathematics, statistics, financial engineering, or other comparable degrees



**MBA** 



PhD in economics



Coursework in information systems, computer science, science, and/or data and analytics a plus



# Global Mobility Services

KPMG LLP's (KPMG) Global Mobility Services (GMS) practice helps global companies better manage their international mobile workforce.

### **Specialty Groups**

### Global Business Traveler-

Help mitigate risks created by domestic or international business travelers—tax, social security and entry requirements **Core**—Assist international assignees with the preparation and completion of their individual tax returns and other compliance obligations

### Global Reward Services—

Assist organizations with global employee reward program design, implementation, administration, tax effectiveness and compliance



**Employment Tax**—Assist with U.S. payroll tax—related issues, work with the client and its

third-party payroll vendor

### **Mobility Consulting—**

Assist organizations with the development of global assignment programs, policies, and processes, and help customize an international human resources advisory approach

### **Preferred Majors**



Bachelor's or master's degree in accounting, finance, or business administration



Bachelor's degree in international business



Bachelor's degree in human resources

# International Tax

KPMG LLP's (KPMG) International Tax practice understands tax and trade regulations and changing business conditions in jurisdictions across the world to support clients in international and cross-border activities.

We navigate the complexity of international tax laws (including that relating to ongoing U.S. and global tax reform) for our clients in connection with their global business activities and initiatives. The majority of our work is consulting based and includes:

- Advice on global business expansions, mergers and acquisitions, dispositions, and internal restructurings to achieve client business objectives and global tax efficiencies
- Analyses to identify tax efficiencies in connection with client supply chain redesigns, digital strategies, and global business transformations
- Research and support with respect to new complex taxpayer information reporting and international compliance requirements resulting from tax reform











Modeling to quantify the impacts of U.S. and global tax reform on existing client structures and inform future planning alternatives and business strategies

Teaming with KPMG member firm professionals around the world to coordinate U.S. and non-U.S. tax advice and inform clients in "real time" of the rapidly evolving global tax landscape

### **Specialty groups**



International Tax—help multinational organizations identify tax opportunities and avoid pitfalls in doing business globally



Trade & Customs Services—focus on regulations associated with the import and export of goods and services

### **Preferred Majors**



Master's degree in accounting or taxation



Bachelor's degree in non-150 credit hour states only



JD or JD/LLM in taxation



Coursework in information systems, computer science, science, and/or data and analytics a plus



CPA eligible—150 hours



# Mergers & Acquisitions

KPMG LLP's (KPMG) Mergers & Acquisitions (M&A) tax practice helps clients identify potential tax efficiencies through the lifecycle of a client's business—think structuring, mergers and acquisitions, dispositions, and spinoffs.



### **Preferred Majors**



Master's degree in accounting or taxation



JD or JD/LLM in taxation

# State and Local Tax

KPMG LLP's (KPMG) State and Local Tax (SALT) practice provides tax compliance, controversy, consulting, and planning services.

The SALT practice provides a diverse work experience for their professionals through programs such as:



### **SALT's People Champion Network:**

connects SALT leadership with employees to implement positive change



**SALT People Discussion Series:** provides actionable guidance, ideas and resources that help our people develop personally and professionally



**SALT Academy:** a program for newly promoted mangers to provide skills and insights to help them be successful in their new roles



**SALT Appreciation Week:** celebrates and recognizes the things our professionals do to make our practice a success



**SALT Stewardship Award:** rewards and recognizes individuals who have made significant contributions to our people and practice.

### The SALT practice advises clients on:



### **Income & Franchise Tax**

- Nexus analysis
- Apportionment reviews
- Compliance



### **Indirect Tax**

- Sales Tax Compliance
- Transaction Tax Systems (TTS)
- VAT
- Unclaimed Property



Global location and expansion services



Tax controversy

### **Preferred Majors**



Master's degree in accounting or taxation



JD, LLM in taxation



CPA eligible—150 hours



Bachelor's degree in non-150 credit hour states only



Coursework in information systems, computer science, and/or data and analytics a plus



# Ignition Tax

Imagine new possibilities—then bring them to life Your future starts at KPMG Ignition Tax

Ready for a dynamic and diverse work experience? KPMG Ignition Tax provides the platform to grow your career!



Are you a creative student with a passion for innovation and collaboration?



Do you see disruption as an opportunity?



Are you ready to transform the tax profession by unlocking the power of data?

### What We Do and Why We Do It

KPMG Ignition Tax brings together our professionals' extensive knowledge of industries and business functions with the latest skills in signals-sensing, design thinking, data science, and solution development. We work with clients to help proactively plan for disruption, exploring fresh insights, new business models, and breakthrough solutions.

In Ignition Tax, work is collaborative, creative and innovative. We seek problem-solvers and design thinkers to help us bring the best solutions to our clients.



### Opportunities available in the following markets:



- Atlanta
- Bostor
- Chicago
- Denver
- NYC
- Silicon Valley
- Tysons Corner

### Preferred majors



Bachelor's or master's degree in accounting, business, data analytics, information science, computer science, computer information systems, engineering, economics, finance, statistics, or a related field

# Join our team

As the tax professionals of tomorrow and the future of the firm, our new hires are at the heart of shaping our Tax talent strategy. KPMG invests in its people, let us invest in you.



Some or all of the services described herein may not be permissible for KPMG audit clients and their affiliates or related entities.

### **Connect with KPMG!**











### kpmgcampus.com

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